

Listing of the Claims:

1. (Cancelled)

2. (Currently Amended) ~~The apparatus of claim 1,~~ An apparatus for dispensing a viscous material comprising:

a tubular nozzle member having one end for receiving viscous material for passage through the nozzle member, a nozzle tip portion having an inwardly extending annular shoulder with an inner conical nozzle surface extending from the annular shoulder toward an opposite end of the nozzle member, and an axially extending main body tubular portion interconnecting the one end and the nozzle tip portion, the tubular nozzle member having an external surface with radially inwardly stepped reductions in dimension approaching an end of the nozzle tip portion providing guides for selectively cutting variable discharge opening sizes; and

a nozzle insert having an outwardly extending annular flange adjacent a first end and a conical external surface extending toward a second end, the annular flange of the nozzle insert engageable against the annular shoulder within the tubular nozzle member proximate the nozzle tip portion of the nozzle member, wherein the nozzle insert further comprises having an interchangeable tip insert insertable into the tubular nozzle member, said tip insert having a smaller end aperture than the nozzle tip portion and extending beyond an end of the nozzle tip portion of the tubular nozzle member, operative for discharging viscous material.

3. (Original) The apparatus of claim 2, wherein the tip insert has an inner surface with an entry point having an angular cut funnel shaped surface portion and a cylindrical surface portion.

Claims 4-22. (Cancelled)